

Efficient Software, Exceptional Service...

THE BENEFITS OF USING UNIWARE CLOUD SERVICES

- ▶ Reduced hardware and software expenditure
- ▶ Reduced human capital and other operating costs
- ▶ Scalable RAM, Disk-space, CPU and software lowering your Total Cost of Ownership
- ▶ Data replicated file systems
- ▶ Daily automated backups to tape
- ▶ No single point of failure
- ▶ Full firewalling and network separation
- ▶ 24/7 systems monitoring
- ▶ Data security and safety
- ▶ Melbourne based location



Fast, Flexible, Scalable
and Cost Effective

Redundancies and
high availability

IT Hardware,
Software, Backups
and Personnel

Uniware is a complete IT solution provider offering the following:

- AusVantage ERP
- IT infrastructure
- E-Business
- Web Services
- Cloud Services
- Internet Services

Uniware members include Xceed, OzISP and Just-IT:

Xceed - Our Web development studio offering more than Web design. Services include Web Application development, Content Management Systems, Search Engine Optimisation, E-commerce and E-marketing.

OzISP - our Internet Service provider offering fast & reliable Internet Access, accessible from anywhere in Australia, with simple no-fuss internet plans and site hosting designed to suit your needs.

Just-IT - specialises in providing IT solutions and services for Small to Medium enterprises. From servers and desktops to VoIP telephony, networking or backup, Just-IT has a product or solution to fit.

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Cloud computing

Cloud services have become a part of our everyday lives and more importantly how we do business. Most of us have heard of cloud computing but do not actually know what it is. "Cloud computing is a model for enabling convenient, on-demand network access to a shared pool of configurable computing resources (e.g. networks, servers, storage, applications, and services) that can be rapidly provisioned and released with minimal management effort or service provider interaction."

Infrastructure as a Service (IaaS) is the "on demand" provision of a complete hosted IT solution including all hardware, software & IT support for a fixed, per user monthly fee. With the rise in cloud computing and a shift in business thinking, Infrastructure as a Service is becoming a more attractive option for organisations, freeing up capital, reducing complexity and lowering Total Cost of Ownership.

Uniware Cloud Services

Uniware offer a number of benefits to our cloud services customers namely: no more purchasing expensive equipment every few years, no need to undergo server maintenance, reduced IT personnel costs, no upgrades or operating software patching because this is all covered by the Uniware Cloud Services at an affordable monthly fee.

It should be noted that the average small business would only be able to afford a certain level of infrastructure, firewall or intrusion prevention or other form of security, but not able to afford the level of resources provided by the Uniware Cloud services. The Uniware Cloud is fully managed with 24x7 monitoring ensuring that systems are running at peak performance.

Storage Area Networks

These are independent Storage Areas Networks (SAN's) that protect your data and are configured to replicate data thus providing multiple copies of critical data/ software at all times preventing data loss and ensuring business continuity. Failsafe's have been implemented to replicate data from one SAN node onto another giving your data the level of security to put your mind at ease. SAN data storage technology provides the upmost performance/ uptime/ data integrity of customer data. Your applications will perform faster on our SAN due to the hardware RAID configuration and superior high disk speed.

Redundancies

Uniware Server clusters and SANs utilize VMware virtualisation technology enabling business continuation in the event of server or data storage failure. We deploy Dual Fibre Internet connections that are fully shared to ensure your business continuation even in the unlikely event that one network was to fail. All routers, switches, networks and other network devices are duplicated ensuring no single point of failure.

In the unlikely event that an actual server was to fail, VMware enables an automatic 'move' of the virtual machine to an always available 'standby' server thus allowing continuation of your business processes.

VALUE

"Uniware provides SME's in the Supply chain, Manufacturing and Services sectors with ERP solutions to manage business processes. With added value services such as IT infrastructure, Web Services and Ecommerce, Uniware is an end to end IT source satisfying our clients needs to enhance enterprise productivity, mitigate commercial risk and reduce capital expenditure."

PEOPLE

Our leading edge technology and technical proficiency is due to the efforts of our most important asset-our employees. We are privileged to have a cohesive group of individuals who exemplify professionalism and share our vision. This is how we provide customers with efficient IT solutions that are cost effective and enhance their business processes. We have support staff located in Melbourne, Adelaide, Perth and Sydney.

TESTIMONIAL

"The Uniware Cloud Solution has eliminated lag time and is significantly increasing productivity and our bottom line. Customer service now handles 50 to 60 calls per hour because we can see the information we need instantly. We thought that we might see some minor improvements, but the real results have been phenomenal."

Brad Rogers
Director
Doward International

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Disaster Recovery

At Uniware, we understand a businesses' need to keep essential data backed up in the event of a disaster, so we have automated the back-up processes in place to run on a daily basis thus relieving the end user of this tedious task. All backups are saved to a 'backup server' and also to an external tape device to ensure that there is always a backup available from the previous day/s on both disk and removable media.

Scalability

Your Infrastructure as a service can grow as your business expands into the future and made readily available from anywhere with a secure internet connection. In the event that you need to expand your business immediately, Uniware is able to allocate more RAM, Disk space, CPU or any other requirements on demand.

Uninterruptible power supply

Uniware has implemented sophisticated and powerful backup power systems to protect your data and applications, as well as facility-wide protection for sensitive electronics. Uniware continues to bring you reliability and efficiency through redundant configurations ensuring continuous operation for critical systems.

Location

Knowing in which country your data is located is essential to an IT Manager or Director. Data protection and privacy laws that apply in Australia may differ from those in other countries. If your data is stored in America or any other country, that data is subject to the local laws of that country regardless that the user is Australian. This can get very complicated if the data is breached and compromised.

With the Uniware cloud service, your data is stored in Australia ensuring that sensitive data and applications are subject to protection under the Australian legal system.

Cloud Security

The Uniware Data Centre has full firewalling and network separation ensuring no unauthorised access occurs and in addition to this, our secure Virtual Private Network (VPN) or secure shell connection, allows 'only' the end user to access their data from outside their premises.

Uniware offers a greater degree of control with their private cloud where data and applications can only be accessed by the owning business.

So how can your organization safely and confidently take advantage of the speed, flexibility, scalability, and cost-effectiveness of the Uniware Cloud Services?

Speak to Craig Alford or Colin McMahon to find out more on (03) 8804 0804 or email info@uniware.com.au

AUSVANTAGE

AusVantage offers the following modules:

- General Ledger
- Creditors/Debtors
- Asset/ Lease Register
- Payroll/ HR
- Business Intelligence

- Inventory Control
- Warehouse Management
- Bills of Materials/ Job Costing
- Importing
- Purchasing
- Order Processing
- Invoicing

- Point of Sale
- CRM
- Quotations
- Telesales
- Ecommerce- Clear Connect
- Service Management
- Hire/ Rental Management
- Project Costing
- Sales Analysis

TESTIMONIAL

"Uniware are proactive, as a customer, we are not left behind with changes in technology. I treat them as my I.T. department and talk with them like they are part of our company."

Brian Oakley
Managing Director
Lyppard Australia